

## MEXICAN MARKET BRIEFING

Date: 31 August 2017 15:00 – 17:00pm

Venue: Norton Rose Fulbright, 3 More London Riverside, London SE1 2AQ

**Join us for a deep dive into the post-Energy Reform Oil & Gas sector & Opportunities in Mexico.**



The 2013 Energy Reform removed the Pemex monopoly, and has opened the oil & gas sector in Mexico to private investment and competition.

The Energy Reform has:

- Authorised private investment for exploration and extraction of hydrocarbons under contracts (Production Sharing Agreement) with the Federal Government.
- Authorised oil processing and refining by private companies as well as gas processing, oil and oil derivatives transportation, storage and distribution.

To date, over 60 new national and international companies have been awarded contracts for E&P in the Gulf of Mexico, through transparent bidding rounds which offer attractive plays with promising prospective resources.

This includes significant players from the UK, including BP, Shell, Cairn Energy, Premier Oil and Ophir Energy, while specialist service companies from the UK are winning contracts to supply goods and services in market.

Most recently, in July 2017 a consortium led by Talos Energy, together with Premier Oil and Sierra Oil & Gas made a large discovery in the Zama-1 well located in one of the first two blocks awarded in 2015. This wildcat drill has been described as one of the 20 largest shallow-water fields discovered globally in the past 20 years.

It is estimated that by 2018 we will see one of the most ambitious offers made so far by the Mexican Government. With 30 deep water blocks on the table, UK suppliers are well placed to win significant amounts of work in subsequent years.

### TOPICS will include:

- Upstream opportunities: New companies win oil & gas plays in Mexico under attractive local content rules
- Gas Pipelines: Status & connections from USA: example, Marino gas pipeline, & Pemex import pipelines open season (example BP)
- Oil products market: Storage & transport infrastructure projects; Retail & gradual price openings, Open seasons by Pemex (example, Tesoro)

**Speakers will include:** Mariana Garay, Senior Oil & Gas Trade Officer, Department for International Trade, British Embassy, Mexico City  
Chris Wall, Business Specialist, Oil & Gas and Advanced Engineering, Department for International Trade

After this seminar, UK companies will be able to have **1-2-1 meetings** with the commercial officer from Mexico (subject to availability).

### Who should attend:

Companies with interest in oil & gas opportunities in Mexico, Companies already active in the region, those in business development in the region.

[Register Here](#)

Supported by:





Department for  
International Trade

**Please return completed booking form to:**

**The Pipeline Industries Guild, F150 First floor, Cherwell Business Village,  
Southam Road Banbury OX16 2SP**

**T: +44 (0)20 7235 7938**

**E: [events@pipeguild.com](mailto:events@pipeguild.com)**

## Opportunities in Mexico

Company Name \_\_\_\_\_

Delegate Name \_\_\_\_\_

Job Title \_\_\_\_\_

Address for correspondence \_\_\_\_\_

\_\_\_\_\_ Post code: \_\_\_\_\_

Email: \_\_\_\_\_

### **This Event is Free of Charge – Preregistration is requested for seating & catering**

Please indicate if you are a member of

PIG  BVAA  IGEM  EUA  IPLOCA

**1-2-1 Meetings (subject to availability)** Please Tick to Request a 1-2-1

Are you currently doing business in Mexico?

### **Conditions:**

- Applications cannot be accepted by other means other than by the booking form.
- The Guild reserves the right to alter or amend any of these details of the event advertised herein without prior notification to any attendees, hosts or guests.
- Please note there will be photography at this event for use on the Guild website and future promotional materials. If you wish to be excluded from this please contact [events@pipeguild.com](mailto:events@pipeguild.com)